

HARNETT COUNTY
REQUEST FOR PROPOSALS (RFP)



PROJECT: Last-Mile Broadband Development
HARNETT COUNTY BROADBAND INITIATIVE

DUE DATE: August 18th, 2020

TIME: 12:00 PM

Harnett County Purchasing
420 McKinney Parkway
P.O. Box 760
Lillington, N.C. 27546

HARNETT COUNTY
BROADBAND INITIATIVE
Harnett County
Information Technology Department

Request for Proposals

FIRM PROPOSALS FOR SERVICES

DUE DATE: NO LATER THAN 12:00 PM **August 18th, 2020**

QUESTIONS: IRA HALL – IT Director
ihall@harnett.org (910) 814-6387

FAXES OR E-MAILS ARE NOT ACCEPTED FOR THIS RFP

THE COUNTY OF HARNETT RESERVES THE RIGHT TO REJECT ANY OR ALL PROPOSALS RECEIVED, OR TO SELECT THE PROPOSAL WHICH, IN OUR OPINION, IS THE BEST OVERALL INTEREST OF THE COUNTY.

MAIL OR DELIVER PROPOSALS IN A SEALED ENVELOPE IDENTIFIED “PROPOSAL ENCLOSED **HCBI 08182020**”, YOUR FIRM NAME AND THE DUE DATE ON THE OUTSIDE OF THE ENVELOPE

TO: Renea Warren-Ford
Purchasing Specialist
420 McKinney Parkway
P.O. Box 760
Lillington, N.C. 27546

RFP ISSUE DATE: **July 6th, 2020**

RFP SUBMISSION DEADLINE: **August 18th, 2020 by 12:00p.m.**

Submit to:

RFP Contact Name: Renea Warren-Ford Purchasing Specialist
Contact Address: 420 McKinney Parkway
P.O. Box 760
Lillington, NC 27546

Telephone Number: (910) 814-6101
Email Address: rwarren-ford@harnett.org

With a copy of all correspondence to:

Contact Name: Ira Hall
Contact Address: Harnett County IT
201 W Front Street
Lillington, NC 27546
Email Address: ihall@harnett.org

1. INTRODUCTION

Harnett County, hereinafter referred to as “County” is located in the heart of central North Carolina, bordering Wake County to the north and Cumberland County to the south. All county municipalities have strong collaborative ties with the broader County.

Over the past 4 years, County leadership has been actively involved in documenting and assessing its broadband environment. In 2017, a Telecom Infrastructure Study was performed by a consultant, and a 2019 Broadband Assessment Campaign was designed and conducted by the same. As such, the County has gained unique insight into its broadband availability and competition levels within its borders.

These studies determined the County has significant underserved and unserved areas in terms of broadband service. Currently the County is looking for partners to provide last-mile fiber to the premise or high-speed wireless suitable for broadband service to: residents, businesses, and community anchor institutions within its boundaries and throughout Harnett County. The County would like to see a special focus on their underserved and unserved constituents (business and residents with connection speeds less than the FCC broadband definition of 25 x 3 Mbps).

The County desires to work with a qualified service provider to install Internet supporting infrastructure and to provide service to underserved and unserved areas. Proposed solutions must be highly reliable and provide service capable of multicast, real time video streaming and video conferencing.

Prospective partners should not only be able to provide sustainable initiatives, but be community oriented and willing to develop solutions for the betterment of the region.

The County owns infrastructure which can facilitate the deployment of broadband services including a large number of water towers and a fiber network that consists of 11 miles of fiber that routes through the Town of Lillington and parts of Harnett County.

2. PROJECT SCOPE

Harnett County is issuing this Request for Proposal (RFP) to identify potential partnerships with qualified existing or new broadband providers and other interested organizations to support the development of high-speed broadband infrastructure and services within all areas of the county.

This RFP is being released with the intent of generating interest from various entities wishing to use the County’s assets, to develop and implement new broadband services or enhance existing services, and who are willing to enter into a partnership with Harnett County to meet these objectives.

Potential customers include over 135,000 Harnett County residents in over 45,000 households as well as existing and future businesses, public institutions, educational institutions, and healthcare facilities that

exist within the County territory.

The County is seeking network solutions and business models that are innovative and which prepare the region for future technological innovations while serving today's needs for higher speeds, more complete coverage, and a wider range of choices for consumers.

This RFP is focused specifically on last-mile partners. Currently, Spectrum serves certain areas of the county, while CenturyLink and Windstream are incumbent telephone providers. Currently there is very limited fixed wireless and fiber to the home based-services available in the County.

Current providers are encouraged to consider this request, as well as new providers. It is anticipated that both fiber-based and fixed wireless-based solutions will be presented in the RFP responses and both will be considered.

The MCNC statewide Open Access fiber backbone is routed through the northern tip of the County. The MCNC network offers connections to metro areas around the state. Interconnection to fiber, owned by others in the region including the MCNC fiber network, would require a separate agreement with those entities.

Project Goals

The goals of this initiative are:

- a. Establish partnerships between Harnett County and interested providers for the betterment of the communities involved and for quality of life enhancements.
- b. Facilitate the development of cost-effective broadband in Harnett County, with a focus on the underserved and unserved areas.
- c. Provide an architecture that enables the deployment of last-mile fiber and fixed wireless technologies.
- d. Enable the deployment of state-of-the-art technologies, services, and applications that are often found in more developed urban areas but may not be currently available in the County.
- e. Create a competitive advantage for the County with respect to economic development, job creation, and growth opportunities.
- f. Provide a collaborative foundation to serve the area for the foreseeable future.

To achieve these goals, Harnett County will provide Provider(s) with access to existing fiber, vertical assets, colocation space and more. Where needed, Points of Presence (POPs) and co-location can be developed within towns and other desirable locations within each community.

3. OTHER ASSETS/FACILITIES/SERVICES TO BE MADE AVAILABLE BY THE COUNTY

In addition to the fiber optic capacity and potential co-location space, it is anticipated that other assets and infrastructure owned by the County may be desired. These include but are not limited to: County (and other) owned conduit, buildings, rack space, and other assets.

Among these assets are County owned water towers spread throughout the area (see page 7 for more

information on the towers). The County may also be able to leverage relationships with other local towns and city governments to help facilitate utilization of existing resources, such as water towers and other vertical assets.

In addition, the County could potentially provide assistance in marketing services to residential and business locations in unserved areas.

Potential County Assistance Subject to Discussion

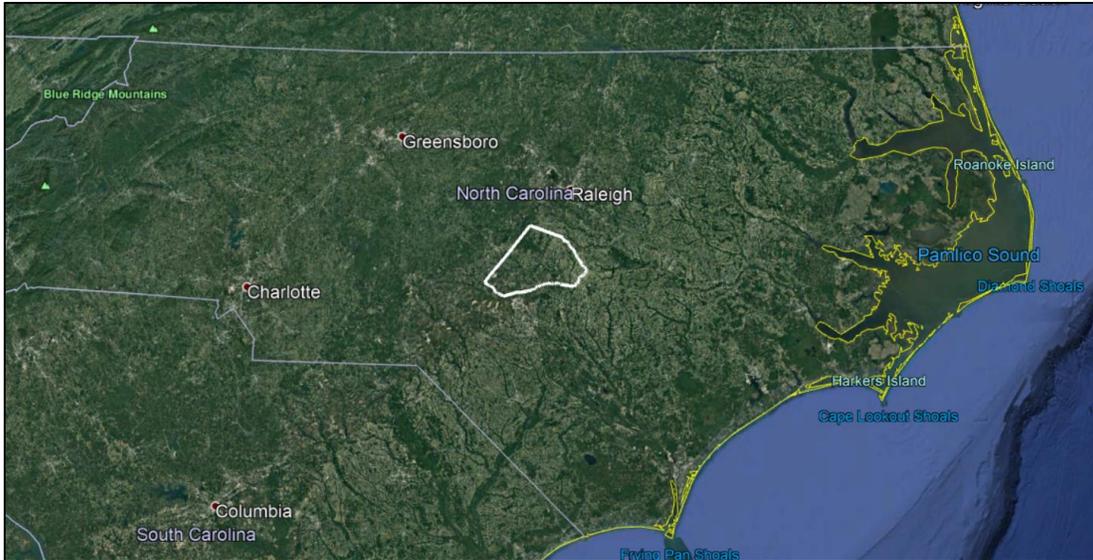
- a. Access to assets and infrastructure to the extent such assets are available, for deployment of last mile services. Infrastructure may include:
 - a. Fiber and Conduit
 - b. Rack space
 - c. Nodes
 - d. Buildings and Facilities
 - e. Available land, and,
 - f. Other assets and services.
- b. Access to Vertical Assets owned by the County such as water towers and other tall structures.
- c. If requested, the County will assist with efforts to gain access to rights of way or easements owned or controlled by third parties.
- d. If requested, County will assist with efforts to gain access to utility poles owned or controlled by third parties.
- e. Co-location Space and Power – The County may be able to provide access to segregated, secured spaces for telecom and network equipment within facilities owned by the County; this space may exist in telecom closets or equipment huts at tower sites, fire stations, municipal buildings, or other locations.
- f. Some locations may contain generator/UPS backup for electrical utility service. County will look to provide reasonable 24x7 access to the space for equipment maintenance and repair.
- g. Assistance in Identifying and Generating Demand – business and residential customer info such as; customer location, number of employees, type of business, current service and more.

4. GRANTS AND OTHER RESOURCES

Identifying and securing grants and loans that can be used for broadband expansion and development in this region will be of great interest to Harnett County. In particular, the state NC GREAT Grant and the USDA ReConnect Grant/Loan programs are seen as potential funding opportunities. The County will provide selected Provider with assistance in applying for available grants and/or loans where the proceeds of such programs would be utilized to help fund for network(s) construction and allowed expenses.

5. PROJECT LOCATION AND POPULATION

The map below shows the location of Harnett County, outlined in white, in the state. The chart on the following page shows demographic information including population, median income and square miles.



Harnett County Demographics

Some of the pertinent demographics of Harnett County, based on US Census data are:

- a. Land mass is 594.99 square miles
- b. Harnett County Population is 130,881
- c. Population per mile is 192.7
- d. The number of households is 42,672
- e. Median household income is \$46,353
- f. Persons in Poverty: 17.7%
- g. High School graduation rate is 85.6%
- h. Four-year College graduation rate is 19.6%

Harnett County experienced the sixth largest increase in population of any micropolitan area in the United States from 2016 to 2017 and is now the 10th most populous micropolitan area in the nation.

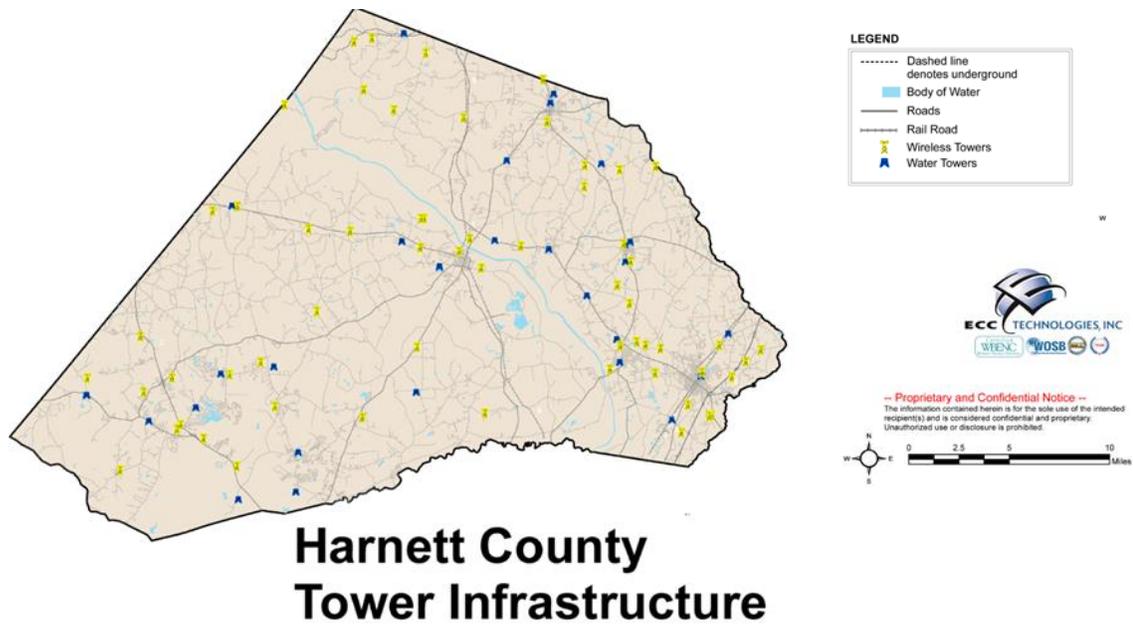
Harnett County continues to experience significant growth in the northern and southwestern parts of the county adjacent to Wake County and Research Triangle Park, as well from Fort Bragg to the south, [Ref: <http://www.harnett.org/publicinfo/?b=4175>].

6. COUNTY FIBER NETWORK

The County's fiber network is located in the downtown area of Lillington and connects the IT department to the other County facilities, including a number of departments downtown, the Emergency Services, the County's main campus and 911 PSAP. The fiber consists of strand counts from 12 to 96. A KMZ file of these routes can be made available with the RFP for responders' review and modeling.

7. WATER TOWERS

The County owns a number of water towers ranging approximately in height between 100 to 120 feet tall. In addition, there are water towers owned by municipalities and third parties. These vertical assets are potentially available as wireless access points for fixed wireless service. Below is a map that shows the locations of water towers and commercial towers in Harnett County. An electronic file can be requested that provides height and ownership of vertical assets.



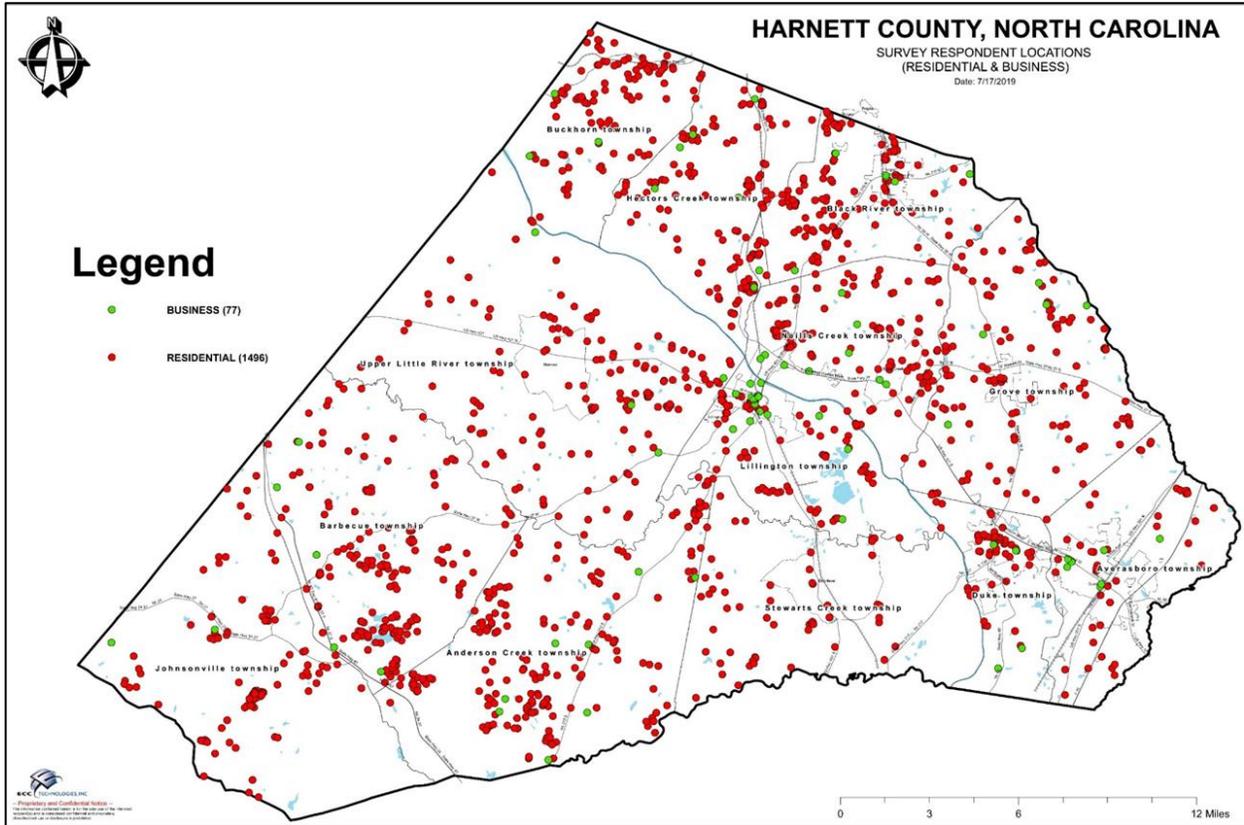
8. COUNTY MARKETPLACE

The maps in Appendix A illustrate potential customer/user locations in the County and County. Included on the map are 7,600 businesses, healthcare facilities, education facilities, government entities, wireless towers, water tower locations, and County Economic Development sites.

The second map shows census blocks in the entire County marketplace area. A list of target names and locations will be made available to selected Providers.

Results of Broadband Survey Campaign

In 2019, our consultant conducted a Broadband Survey Campaign for Harnett County. Over 1,500 responses were received during the 6-month survey period. In total, 1,496 residential responses and 77 commercial responses are included in the County survey response data. A map of the locations that responded to the survey is shown below. This information can be used to prequalify customers and will be made available if requested.



9. RESIDENTIAL

The map in Appendix B illustrates the population of Harnett County. This information identifies the number of individuals residing in certain areas and can be used to model broadband expansion to residential customers. This map was created by importing US Census Block information into GIS.

10. SCHEDULED TIMELINE

The County is looking for a qualified primary last-mile partner(s) to initiate active project(s) by January 2021. Respondents are encouraged to provide project milestones, locations, and delivery schedules as to project roll out and expected access to the Town/City/County assets. Harnett County requests proposals include options: (1) for a complete single-phase project; and (2) for a three phased project completed and funded over three years.

Respondents should include information on whether they believe a pilot project is needed, based on their proposal, and the proposed timeline for the pilot.

11. PROVIDER SOLUTIONS

Providers are encouraged to propose solutions that provide coverage to the entire County. If a Provider chooses to propose to serve less than the whole, Provider must provide details as to the specific service area(s) for which it is proposing, including technologies proposed and explanation of County assets most needed to make the solution feasible. Further, the County requests a detailed explanation of coverage exceptions in order to better understand technical, operational, or financial challenges.

The County may make dark fiber and other assets available through different strategies, including but not limited to IRUs, leases, and revenue sharing. Responders are encouraged to submit other strategies for consideration.

Response should also include details on a proposed pilot, if needed, and roll out schedule as previously discussed. Provider shall include maps and other diagrams as necessary to sufficiently allow the County to review Provider's solution.

Provider should describe by proposed service area, the last-mile services to be provided, including capabilities expected to be available to the entities within the proposed area of service. The service area is defined as the geographic area within which the proposed network solution will be deployed.

Services to be provided are defined as the type, level, and capacities of the services that the Provider(s) anticipates providing to end customers (e.g. 25x5 Mbps fixed wireless, 100x100 Mbps FTTH). Pricing information to the different end user type must also be included.

12. COUNTY GRANT FUNDING

Provide the amount, if any, of grant or loan funds which would be requested of the County to assist in the construction of the Provider's infrastructure. If County funds are accessible, and grants are made available, awards will be on a technology neutral basis and will require a minimum of least matching funds at a 100% match rate by the Provider. Any grants awarded by Harnett County must be used by the Provider to offset capital expenditures incurred in this project.

13. PROJECT PROPOSAL EXPECTATIONS

Harnett County shall review and award at its own discretion a contract or contracts to Provider(s) whose responses best accommodate the various aspects of this RFP requirements. The County reserves the right to negotiate partnerships and award contract(s) to more than one responder and refuse any response or contract without obligation to either the County or to any Provider offering or submitting information.

14. DEADLINE TO SUBMIT PROPOSAL

All proposals must be received no later than the RFP Submission Deadline for consideration in the project proposal selection process. Responses must be submitted electronically, or via priority or certified mail, to the addresses listed on Page 2 of this RFP. No corrections will be permitted after proposal opening.

15. PROPOSAL SUBMISSION FORMAT

Interested Providers shall submit one original plus two (2) hard copies by carrier or hand delivery of their proposal to the location listed on Page 1 of this RFP. In addition, an electronic PDF copy of the proposal must be emailed to Ira Hall at ihall@harnett.org.

Proposals shall contain at a minimum the following items:

Cover Sheet (Attachment A)

- a. Provide company name, Provider's address, Provider's contact information (and preferred method of communication), Legal form of Provider (e.g. sole proprietor, partnership, corporation) Provider's Federal Employee Identification Number (FEIN) and Evidence of legal authority to conduct business in North Carolina (e.g. business license number)
- b. The cover sheet must be signed by an owner, corporate officer, or agent authorized by the Provider.

16. TRADE SECRETS AND PERSONAL IDENTIFICATION INFORMATION

a. Definition.

Upon receipt by County, all materials submitted by a Vendor (including the Proposal) are considered public records except for (1) material that qualifies as "trade secret" information under N.C. Gen. Stat. § 66-152 et seq. ("Trade Secrets") or (2) "personally identifiable information" protected by state or federal law, to include, but not be limited to, Social Security numbers, bank account numbers, and driver's license numbers ("Personally Identifiable Information" or "PII").

b. Instructions for Marking and Identifying Trade Secrets.

If any Proposal contains Trade Secrets or PII, such Trade Secrets and PII must specifically and clearly be identified in accordance with this Section 16 by clearly separating them from the rest of the Proposal. For hard copy documents, it must be submitted in a separate, sealed envelope,

marked either “Personally Identifiable Information – Confidential” or “Trade Secret— Confidential and Proprietary Information.” The confidentiality caption stated above must appear on each page of the Trade Secret or PII materials.

c. Availability of Proposals to Town or City Staff and Contractors.

By submitting a Proposal, each Vendor agrees that the County may reveal any Trade Secret materials and PII contained therein to all County staff and County officials involved in the selection process, and to any outside consultant or other third parties who serve on an evaluation committee or who are hired or appointed by the Town or City to assist in the evaluation process.

d. Availability of Proposals via Public Records Requests.

Any person or entity (including competitors) may request Proposals submitted in response to an RFP. Only those portions of RFPs properly designated as Trade Secret or PII are not subject to disclosure. The public disclosure of the contents of a Proposal or other materials submitted by a Company is governed by N.C. Gen. Stat. §§ 132 and 66-152, et seq.

When determining whether to mark materials as Trade Secret, please note the following:

- Entire Proposals may not be marked as Trade Secret
- Pricing may not be marked as Trade Secret

The County may disqualify any Vendor that designates its entire Proposal as a trade secret, or any portion thereof that clearly does not qualify under applicable law as a Trade Secret or PII. Each Vendor agrees to indemnify, defend, and hold harmless the County and each of its officers, employees, and agents from all costs, damages, and expenses incurred in connection with refusing to disclose any material that the Vendor has designated as a Trade Secret or PII. This includes an obligation on the part of the Vendor to defend any litigation brought by a party that has requested Proposals or other information that the Vendor has marked Trade Secret or PII.

17. PROVIDER QUALIFICATIONS

Providers must demonstrate and provide evidence of the following in their responses:

- a. Experience in high-speed network design and operation. Provider(s) should provide a statement of experience highlighting similar network systems that it has designed, constructed, and operated, including project name, location, size, technology used, and names and phone numbers for reference contacts. Also, the response should indicate whether each system is owned by the Provider(s) or another entity. Any experience in partnering with municipalities should be noted.
- b. Financial stability. Provider(s) shall submit a statement on their financial viability. This information should demonstrate the proposer’s ability to secure financing needed to perform the requirements of the proposal. The County may ask for additional information of selected Providers to permit a more detail review of financial stability and ongoing viability as a potential partner of the County. This information will be considered as confidential.

- c. Staff technical and managerial experience. Provider(s) should include a statement of experience and resumes of key individuals involved in a project. Information demonstrating the proposer's ability to provide staffing, implement tasks, and carry out all responsibilities necessary to perform the requirements of the proposal. Please indicate if these are company employees or contractors
- d. Proposer must be an unaffiliated qualified provider of high-speed Internet access service as term is defined in NC General Statutes, G.S. 160A-340(4). High-speed Internet access service. – Internet access service with transmission speeds that are equal to or greater than the requirements for basic broadband tier 1 service as defined by the Federal Communications Commission for broadband data gathering and reporting.
- e. Success in past Grant awards. Although not a requirement, any past success in federal and state broadband grant awards should be noted.

18. PROPOSED COSTS AND TIMELINE

Provider Proposed Project Costs. Provide information clearly identifying and specifying all elements of costs of the proposed solution for the term of the proposed contract, including the cost to purchase or lease of equipment and supplies, design, installation, operation, management and maintenance of any system and any proposed services.

Proposed Timeline. Provide a proposed timeline for a 1 Phase project and a 3 Phase project. A Gantt type chart accompanying the timeline including Critical Path stop points would be of value.

19. PROCESS AND CRITERIA FOR EVALUATION OF RESPONSES

Key selection criteria selection shall include:

- a. Quality of response and solutions offered;
- b. Extent of the service area and services to be offered;
- c. Technical quality of design and support plan;
- d. Experience of project team;
- e. References;
- f. Provider(s) experience;
- g. Financial strength of Provider(s);
- h. Feasibility of Provider(s) financial response;
- i. The extent to which the response meets the goals and objectives for the Network(s) (as set out in Section 2);
- j. The capability of the Provider or coalition of Providers to design, construct, finance, maintain, support, upgrade, and operate the Network(s);

- k. The nature, scope, and impact of any legislative and/or regulatory changes (state or local) that are necessary to facilitate the response;
- l. The extent to which the response departs from the RFP and from the County's proposed terms; and
- m. Discussion of potential competitive issues including companies, legislation, or technology which could affect the take rate associated with the project or its goals.

All information submitted by the deadline will be reviewed and evaluated. Responses that lack sufficient information may cause the Harnett County to disqualify that Provider from consideration for partnership.

The County shall reserve the right to cancel, suspend, and/or discontinue any proposal at any time they deem necessary or fit without obligation or notice to the proposing Provider.

20. ACKNOWLEDGEMENTS

Construction

Providers are responsible for all costs for construction of fiber and wireless technologies or other assets as needed in areas where Provider(s) need/demand exists but no current asset is available. In such scenarios, the Provider(s) may also contract with the County to assist in the construction of new fiber and wireless or other assets. These fees will be negotiated between the Provider(s) and the County as necessary.

Availability of Assets

As previously discussed, the County, where possible, will make fiber, water tower and other assets available through a number of different strategies, including but not limited to IRUs, leases, and revenue sharing. Responders are encouraged to submit other strategies for consideration. Review and acceptance will be the sole responsibility of Harnett County.

Rights of Way

Construction and installation of equipment in the State, local, and independently-owned Rights of Way will be subject to the applicable requirements and ordinances governing ROW and easements. Provider(s) will be responsible for securing all needed Rights of Way, easements, franchise agreements, etc. needed to implement proposed solutions.

Harnett County may allow Provider(s) to have access to necessary Rights of Way on property owned by the County and property on which it has an easement and authority to allow such access. Requested access will be reviewed and negotiated in accordance with the applicable requirements or ordinances.

Provider Relationship

The relationship between the Provider and Harnett County shall be that of a Provider. Harnett County

shall share no liability of proposing Provider(s) cost structures and/or services provided unless identified, negotiated, and agreed to up front by all parties in writing. Unless otherwise negotiated, approved, and documented by the Harnett County, the Provider(s) selected shall bear all of the capital costs of the solutions proposed and implemented by said Provider, including but not limited to design, engineering, construction, and equipment costs for the network(s) up to the end user drop point or network(s) interface device. In addition, the Provider(s) will bear all the operating and maintenance costs, including insurance costs and relevant taxes, of the network(s). Provider(s) should also demonstrate a clear and continuous upgrade path for the network(s) and its ability to meet future consumer demand and service departments.

21. RFP NOT AN OFFER

This RFP does not constitute an offer by the County. No binding contract, obligation to negotiate, or any other obligation shall be created on the part of the County unless the County and the Vendor execute a Contract. No recommendations or conclusions from this RFP process concerning the Vendor shall constitute a right (property or otherwise) under the Constitution of the United States or under the Constitution, case law, or statutory law of North Carolina.

22. REJECTION OF PROPOSAL

The County reserves the right to reject any and all proposals.

23. DEFAULT

Failure to satisfactorily perform the services required by the contract for the project will be grounds for County to declare the successful proposer in default. Unless otherwise provided herein, the contract may be canceled or annulled with a 30-day notice by County in whole or in part by written notice of default to the proposer upon nonperformance or violation of contract terms. An award may be made to another proposer for services specified, or they may be purchased on the open market and the defaulting vendor shall be liable to County for costs to the County in excess of the defaulted contract prices. The proposer shall continue the performance of this contract to the extent that any part is not terminated under the provisions of this clause.

24. INDEMNITY AND INSURANCE

Compliance with Laws. Vendor shall obtain and maintain all licenses, permits, liability insurance, worker's compensation insurance and comply with any and all other standards or regulations required by Federal, State, or County statute, ordinances and rules during the performance of any contract between Vendor and Agency.

Indemnity & Insurance. Vendor will indemnify and hold harmless the Agency, its officers, agents, and employees from and against all loss, cost, damage, expense and liability caused by accident or other occurrence resulting in bodily injury, including death and disease to any person, or damage or destruction to property, real or personal, arising directly or indirectly from operations, products, or

services rendered or purchased under this Contract. The Vendor, at its sole expense, will purchase and maintain the insurance listed below as a, b, c, & d.

- a. Automobile – Automobile bodily injury and property damage liability insurance in an aggregate amount of not less than \$1,000,000.00.
- b. Commercial General Liability-Bodily injury and property damage liability as will protect Vendor from claims of bodily injury or property damages which arise from operations of this Contract. The amounts of such insurance coverage shall not be less than \$2,000,000.00 per occurrence and \$3,000,000.00 aggregate coverage. This insurance shall include coverage for completed operations/products liability, personal injury liability and contractual liability.
- c. Professional Errors and Omissions Insurance -- with minimum limits of one million dollars (\$1,000,000.00) per occurrence and three million dollars (\$3,000,000.00) aggregate.
- d. Workers' Compensation and employers' liability—minimum amounts meeting the statutory requirements of the State of North Carolina.

Providing and maintaining adequate insurance coverage described herein is a material obligation of the Vendor and is of the essence of this Contract. All such insurance shall meet all laws of the State of North Carolina. Such insurance coverage shall be obtained from companies that are authorized to provide such coverage and that are authorized by the Commissioner of Insurance to do business in North Carolina. The Vendor shall at all times comply with the terms of such insurance policies, and all requirements of the insurer under any such insurance policies, except as they may conflict with existing North Carolina laws or this Contract. The limits of coverage under each insurance policy maintained by the Vendor shall not be interpreted as limiting the Vendor's liability and obligations under the Contract.

Vendor shall provide Agency with a certificate of such insurance that shall name County of Harnett as an additional insured and contain the provision that the County of Harnett will be given thirty (30) days written notice of any intent to amend or terminate said policy by either the insured or the insuring company. However, a ten (10) day notice is sufficient for cancellation by the insuring company due to non-payment of premium.

25. EQUAL OPPORTUNITY EMPLOYER

Harnett County is an equal employment opportunity employer. The County is a federal contractor, and therefore the provisions and affirmative action obligations of 41 CFR § 60-1.4(a), 41 CFR 60-741.5(a), and 41 CFR 60-250.4 are incorporated herein by reference, where applicable.

26. E-VERIFY

Pursuant to N.C.G.S. § 143-133.3, the County shall not enter into a contract unless the awarded Vendor and each of its subcontractors comply with the E-Verify requirements of N.C.G.S. Chapter 64,

Article 2. Vendors are directed to review the foregoing laws. Any awarded Vendor must submit a certification of compliance with E-Verify to the awarding agency, and on a periodic basis thereafter as may be required by the State.

27. READ, REVIEW, AND COMPLY

It shall be the Vendor's responsibility to read this entire document, review all enclosures and attachments, and comply with all requirements specified herein

Attachment A: Cover Sheet

COUNTY OF HARNETT, NORTH CAROLINA

PROPOSAL FORM

BROADBAND INITIATIVE

PROSPOSAL #HCBI 08182020

Name of Business or Organization:	
Legal form of Entity: (e.g. Partnership, Corp)	
Contact Person – Name	
Contact Person – Location Address	
Contact Person – Phone Number	
Contact Person – Email Address	
Authority to Conduct Business in NC	
Federal Tax ID Number (FEIN):	

By signing the Cover Sheet I hereby attest that I have read and understood all the terms listed in the RFP; I have read and understood all terms listed in this proposal; that I am authorized to bind the listed entity into this agreement; and that should this proposal be accepted, I am authorized and able to secure the resources required to deliver against all terms listed within this RFP as published by Harnett County North Carolina, including any amendments or addenda thereto except as explicitly noted or revised in my submitted proposal.

Notice to Proceed

The undersigned, if awarded the contract for services, hereby agrees to execute a contract with Harnett County in the form specified within ten (10) days after the award and to begin the implementation process to provide the in-home aide services listed in this proposal effective as of the date stated in the contract.

I certify that this proposal is made without prior understanding, agreement or connection with any corporation firm, or person submitting a proposal for the same services and is in all respects fair and without collusion or fraud. I understand collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards. I agree to abide by all conditions of this proposal and certify that I am authorized to sign this proposal for the proposer of services.

Bidder Signature and Information

(Signature)

(Printed Name)

TITLE: _____

COMPANY: _____

ADDRESS: _____

TELEPHONE: _____

EMAIL: _____

Required Attachments to Proposal

1. ***Proposal Exceptions***
2. ***Evidence of Proposer's insurability*** - certificate of insurance from the bidder's insurance provider or a letter from bidder's insurance agent summarizing the County's insurance requirements and stating that the bidder will be approved for the coverage if awarded the contract must be included with the bidder's proposal.

Attachment B: Scope of Project, Services and Pricing

COUNTY OF HARNETT, NORTH CAROLINA

PROPOSAL FORM

BROADBAND INITIATIVE

PROSPOSAL #HCBI **08182020**

Project Description:

Target Service Standard:

Infrastructure and Service Map:

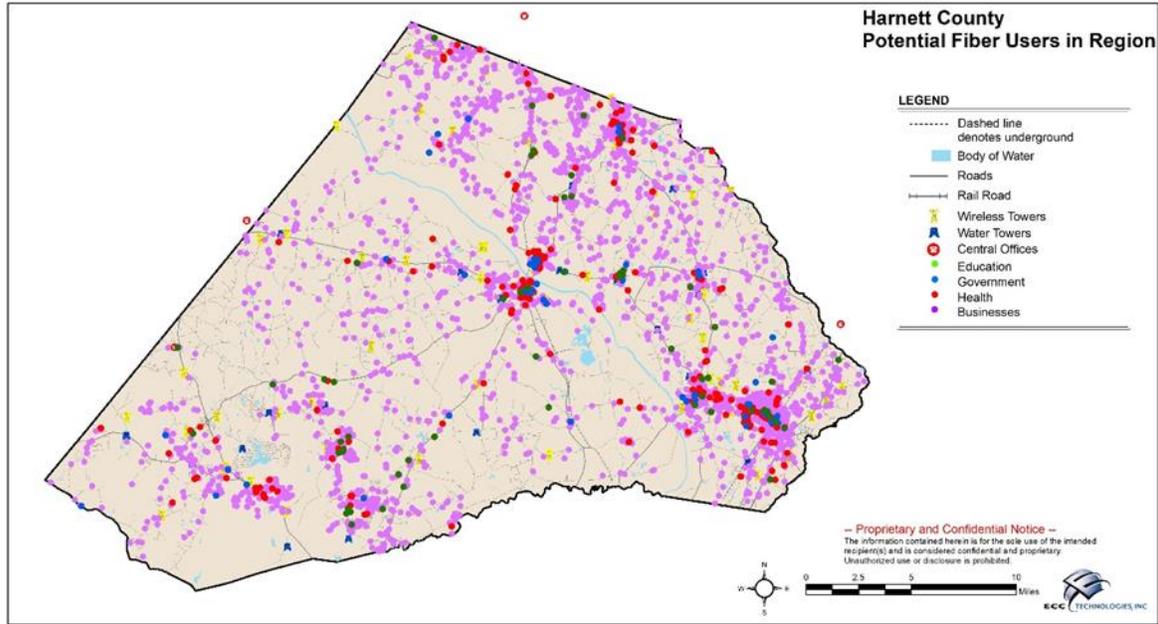
Provide a map that identifies proposed infrastructure to be implemented and services areas with levels of services along with a spreadsheet that shows estimated costs for service areas.

Pricing List:

Provide a complete list of products to be offered to customers including businesses, government, public and residential and associated pricing – promotional and non-promotional - for each.

Appendix A

County Marketplace Map



Appendix B

County Census Block Population Map

